

PROPOSAL WRITING through the MSCA example

«Marie Skłodowska-Curie» (MSCA) Actions under Horizon
2020

19/04/2016

FOUNDATION OF THRACIAN ART AND TRADITION, XANTHI

SPECIAL THANKS TO:

Pierantonios Papazoglou

BSc, MEng, 6-sigma, NEBOSH, CSTC, PhD Cand.

National Contact Point

«Marie Skłodowska-Curie»

«ENVIRONMENT», «SPACE», «EURAXESS»

Cyprus Research Promotion Foundation

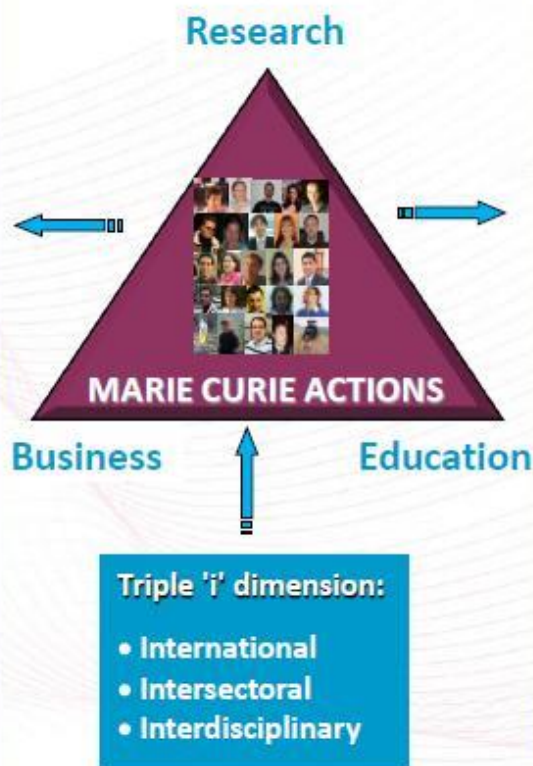
Περιεχόμενα

- Background – Policy
- Partners – Consortia
- MSCA Calls and **Submission** Service
- Evaluation (**in Brief**)
- Interactive Evaluation **Exercise**
- Proposal Writing:
 - **Deciphering** the Expected Content
 - Hints & Tips

Background – Policy

INNOVATION UNION - ERA

- 1 million more researchers
- Improve quality of doctoral training
- Involve businesses in doctoral training
- Attractive employment conditions
- ERA attractiveness
- Gender Balance
- Competitiveness of knowledge base enterprises, including SMEs
- Exploitation of results, commercialisation of research
- Leveraging national policies and programmes
- International cooperation
- Open access, dissemination



The Agenda for NEW SKILLS and JOBS

- Equip researchers with relevant skills that will match both public and private sector needs
- Improve career prospects of doctoral candidates

YOUTH On the MOVE

- Promote researchers mobility across sectors, countries and disciplines

Modernisation of HIGHER EDUCATION

- Attractiveness of European universities
- Stronger links between universities and businesses

Partners – Consortia

- **To achieve:**
 - European Added Value
 - Transnationality
 - Replicability
 - Transferability
- **You need:**
 - Good Partners and Consortium

Partners – Consortia

- Good Characteristics in partners:
 - Reliable
 - Suitable for the purposes of the Project
 - Their Organization is able to provide the necessary resources
 - They bring added value to the Consortium
 - They contribute to gender balance

Partners – Consortia

- Good Characteristics of a Consortium:
 - Experienced coordinator
 - Scientists with track record
 - Relevant expertise and skills
 - Good infrastructure and resources
 - Involvement of competent staff
 - Partners contributing to “triple helix” and “triple i” dimension

Partners – Consortia

- Good Characteristics of a Consortium:
 - Gender Balance
 - Multidisciplinary
 - Partners have Complementarity (no major overlaps) and synergies
 - Relevant stakeholders
 - Good distribution of work
 - Added value of each partner
 - Previous collaborations
 - Commitment

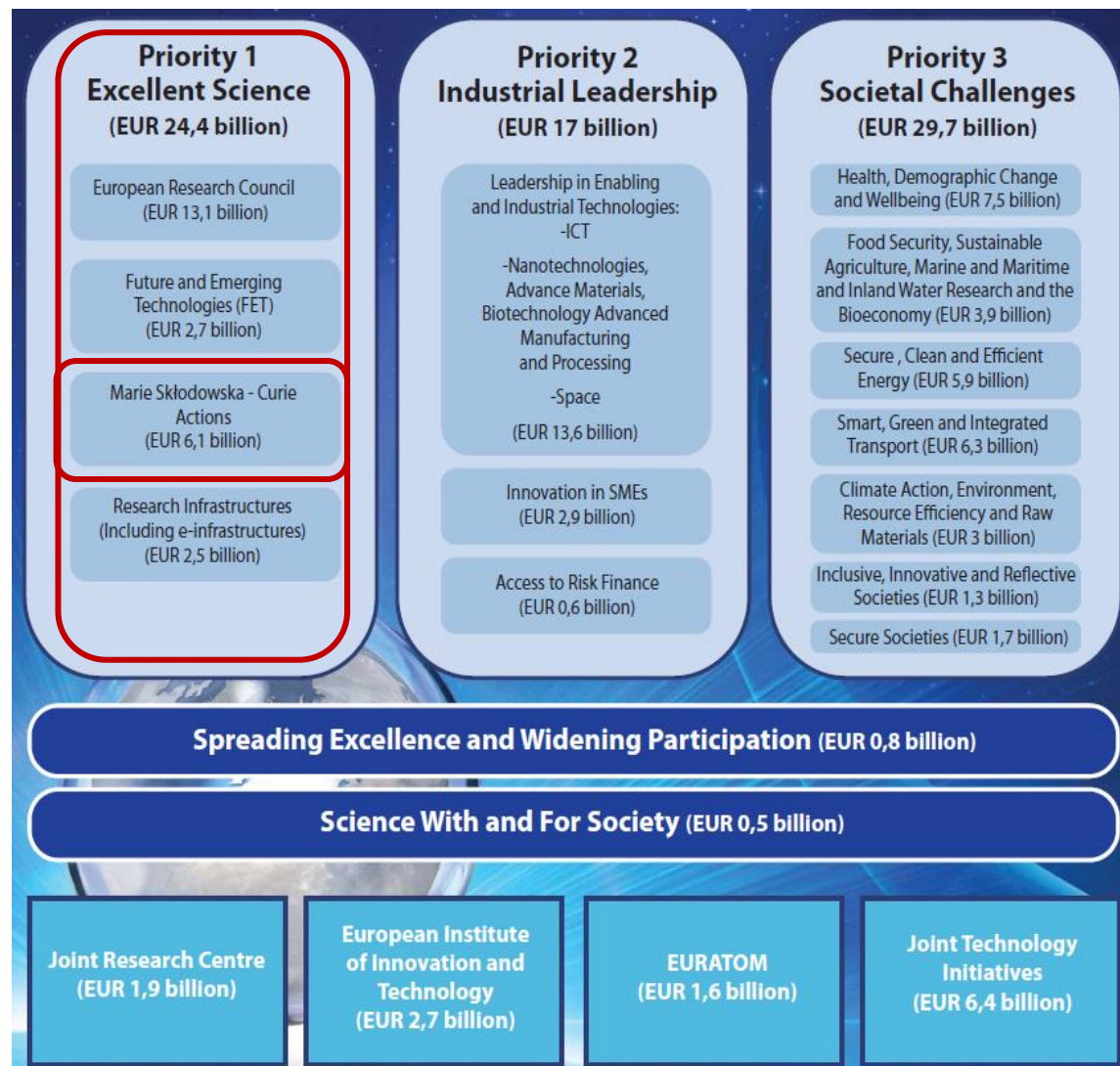
Partners – Consortia

- Additional Resources for Partners:
 - COST Actions (www.cost.eu)
 - NCP Networks' Partner Search Tools:
http://ec.europa.eu/research/participants/docs/h2020-funding-guide/grants/applying-for-funding/find-partners_en.htm
 - EEN Cooperation Opportunities Database
<http://een.ec.europa.eu/tools/services/SearchCenter/Search/ProfileSimpleSearch>
 - Brokerage Events, Info-days, Seminars, Conferences
 - **Contact the NCPs**

ΘΕΣΗ, ΑΝΑΖΗΤΗΣΗ, ΠΡΟΣΚΛΗΣΕΙΣ, ΥΠΟΒΟΛΗ

ΟΙ ΔΡΑΣΕΙΣ MSCA ΣΤΟ Η2020

H2020 – MSCA



Participant Portal

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RESEARCH & INNOVATION

European Commission Participant Portal

European Commission > Research & Innovation > Participant Portal > Funding Opportunities

HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search PP LOGIN REGISTER

EU Programmes 2014-2020

Search Topics

Updates

Calls

H2020

Research Fund for Coal & Steel

3rd Health Programme

Promotion of Agricultural Products

Consumer Programme

COSME

Justice Programme

FP7 & CIP Programmes 2007-2013

Calls

Other Funding Opportunities

Funding Opportunities H2020 ONLINE MANUAL

Find the European Union funding opportunities and search for new or closed calls of the programmes described on this page.

Horizon 2020

Horizon 2020 is the new EU funding programme for research and innovation running from 2014 to 2020 with a €80 billion budget. H2020 supports SMEs with a new instrument that runs throughout various funded research and innovation fields, enhances EU international research and Third Country participation, attaches high importance to integrate social sciences and humanities encourages to develop a gender dimension in project.

Cosme

Programme for the Competitiveness of Enterprises and SMEs (COSME) will run from 2014 to 2020, with a planned budget of €2.3bn. It will facilitate SME access to finance, create supportive environment for business creation, help small businesses operate outside their home countries and improve their access to markets.

Participant Portal

European Commission Participant Portal

European Commission > Research & Innovation > Participant Portal > Calls

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COSME

Justice Programme

FP7 & CIP Programmes 2007-2013

Calls

Other Funding Opportunities

Calls for Proposals

Horizon 2020

Advanced search for topics
Calls for tenders on TED

☐ Excellent Science

☐ European Research Council (ERC)

☐ Future and Emerging Technologies (FET)

☒ Marie-Sklodowska-Curie Actions

☐ Research Infrastructures

☐ Industrial Leadership

☐ Leadership in enabling and industrial technologies (LEIT)

☐ Information and Communication Technologies

Status ☒ Calls with forthcoming topics ☒ Calls with open topics ☐ Calls with only closed topics

Sort by ☐ Call title ☐ Call identifier ☒ Publication date Filter a call FILTER

<p>Excellent Science</p> <p>Marie Skłodowska-Curie Innovative Training Networks</p> <p>H2020-MSCA-ITN-2017</p> <p>Publication date: 14 October 2015</p>	<p>Excellent Science</p> <p>Marie Skłodowska-Curie Co-funding of regional, national and inter ...</p> <p>H2020-MSCA-COFUND-2017</p> <p>Publication date: 14 October 2015</p>	<p>Excellent Science</p> <p>Marie Skłodowska-Curie Research and Innovation Staff Exchange</p> <p>H2020-MSCA-RISE-2016</p> <p>Publication date: 14 October 2015</p>
<p>Excellent Science</p> <p>Marie Skłodowska-Curie Co-funding of regional, national and inter ...</p> <p>H2020-MSCA-COFUND-2016</p> <p>Publication date: 14 October 2015</p>	<p>Excellent Science</p> <p>Marie Skłodowska-Curie Individual Fellowships</p> <p>H2020-MSCA-IF-2017</p> <p>Publication date: 14 October 2015</p>	<p>Excellent Science</p> <p>Marie Skłodowska-Curie Individual Fellowships</p> <p>H2020-MSCA-IF-2016</p> <p>Publication date: 14 October 2015</p>
<p>Excellent Science</p> <p>Marie Skłodowska-Curie Research and Innovation Staff Exchange</p> <p>H2020-MSCA-RISE-2017</p> <p>Publication date: 14 October 2015</p>	<p>Excellent Science</p> <p>Trans-national cooperation among Marie Skłodowska-Curie National Contact Points</p> <p>H2020-MSCA-NCP-2017</p> <p>Publication date: 14 October 2015</p>	

Proposal Information

EU Programmes 2014-2020

Search Topics

Updates

Calls

H2020

Research Fund for Coal & Steel

3rd Health Programme

Promotion of Agricultural
Products

Consumer Programme

COSME

Justice Programme

FP7 & CIP Programmes 2007-2013

Calls

Other Funding Opportunities

CALL: MARIE SKŁODOWSKA-CURIE INDIVIDUAL FELLOWSHIPS

[Call budget overview](#)

Call identifier: H2020-MSCA-IF-2016

Publication date: 14 October 2015



Horizon 2020

Pillar: Excellent Science

Work Programme Year: H2020-2016-2017

Work Programme Part: [Marie Skłodowska-Curie Actions](#)

[H2020 website](#)

Call updates

[+ More](#)

- **15 April 2016 17:55** The submission session is now available for: 31071509(MSCA-IF-EF-CAR-MSCA-IF-EF-RI-MSCA-IF-GF-MSCA-IF-EF-SE-MSCA-IF-EF-ST)

Topics and submission service

To access the **Submission Service**, please **select the TOPIC** of your interest and then open the Submission Service tab.

To access **existing draft proposals**, please login to the portal and select My Proposals from the My Area menu.

Status



Forthcoming



Open



Closed

Sort by



(Planned) opening date



Deadline



Topic title



Topic identifier

Topic: **MSCA-IF-2016: Individual Fellowships**

[Open](#)

Publication date: 14 October 2015

Types of action:

MSCA-IF-EF-CAR CAR – Career Restart panel, MSCA-IF-EF-RI RI – Reintegration panel, MSCA-IF-EF-SE Society and Enterprise panel, MSCA-IF-EF-ST Standard EF, MSCA-IF-GF Global Fellowships

DeadlineModel:

single-stage

Opening date:

12 April 2016

Deadline:

14 September 2016 17:00:00

Time Zone : (Brussels time)

Περισσότερες
Πληροφορίες

Proposal Information

Topic Updates

• 15 April 2016 20:04

The submission session is now available for: MSCA-IF-EF-ST-Standard EF, MSCA-IF-EF- CAR -

+ More

Topic Description

Objective:

The goal of Individual Fellowships is to enhance the creative and innovative potential of experienced researchers, wishing to diversify their individual competence in terms of skill acquisition through

+ More

Topic conditions and documents

Please read carefully all provisions below before the preparation of your application.

+ More

Submission Service

To access the Electronic Submission Service of the topic, please select the **type of action** that is most relevant to your proposal from the list below and click on the 'Start Submission' button. You will then be asked to confirm your choice of the type of action and topic, as these cannot be changed in the submission system. Upon confirmation you will be linked to the correct entry point.


To access existing draft proposals for this topic, please login to the Participant Portal and select the My Proposals page of the My Area section.

Type of Action	Standard EF [MSCA-IF-EF-ST]	START SUBMISSION
Topic	Individual Fellowships - MSCA-IF-2016	
Type of Action	RI & Reintegration panel [MSCA-IF-EF-RI]	START SUBMISSION
Topic	Individual Fellowships - MSCA-IF-2016	
Type of Action	CAR & Career Restart panel [MSCA-IF-EF-CAR]	START SUBMISSION
Topic	Individual Fellowships - MSCA-IF-2016	
Type of Action	Society and Enterprise panel [MSCA-IF-EF-SE]	START SUBMISSION
Topic	Individual Fellowships - MSCA-IF-2016	
Type of Action	Global Fellowships [MSCA-IF-GF]	START SUBMISSION
Topic	Individual Fellowships - MSCA-IF-2016	

Υποβολή
Πρότασης


Proposal Submission

Login - Google Chrome
https://ecas.ec.europa.eu/cas/login?domain=external&loginRequestId=ECAS_LR-3975086-UAqiHgZJ6BAPMixlxJ83aqL2Wds2lUTxsiJS
Contact | Privacy Statement | English (en)

 EUROPEAN COMMISSION AUTHENTICATION SERVICE (ECAS)

EUROPA > Authentication Service > Login

ECAS authenticates your identity on European Commission websites


External
Is the selected domain correct?
[CHANGE IT](#)

research requires you to authenticate

Username or e-mail address

Password

☐ Remember my username
☐ Warn me each time an application asks for my identity
☐ View my ECAS account details after logging me in

[LOGIN!](#)

[Lost your password?](#)
[Create an account](#) | [Help](#)

Proposal Creation

Step 3
Create a Draft Proposal

H2020-MSCA-IF-2016

USER NAME
Konstantinos Papapanagiotou

TOPIC
MSCA-IF-2016

TYPE OF ACTION
MSCA-IF-EF-ST

WED 14 DEADLINE (Brussels Local Time)
September 2016 17:00:00

149 days left until closure

Check Config

Download Part B Templates

Visit our 'How to' user guide

Create a Draft Proposal

Please enter the following information to create a draft proposal. Please note that fields marked with a star (*) are **mandatory**.

Your organisation

PIC* Short name*

Organisations you have been previously associated with. Click to select.

PIC: 999895692
AUTH:
UNIVERSITY CAMPUS ADMINISTRATION BUREAU
THESSALONIKI, EL

Search for your organisation PIC

Your Role

Please indicate your role in this proposal

Please select your role

It will appear also in the "General Information" section and also be updated there.

Please restrict acronym to latin characters only

Short Summary (max. 2000 characters)*
Character count:

Scientific Area*

Warning

Please be aware that the Legal Entity Appointed Representative (LEAR) for the PIC you have chosen will be informed automatically about the involvement of his/her organisation in your proposal.

cancel

Version: 20151215-1015 - Service Desk: DIGIT-EFP7-SEP-SUPPORT@ec.europa.eu (+32 (2) 29 92222)

Proposal Creation

Submission and Evaluation of Proposals Assent Disclaimer

Please read and accept this disclaimer to proceed with the creation of your draft proposal:

Proposal pre-registration data

1. In order to plan the evaluations, the Commission services need access to a limited amount of information about your draft proposal (the so called pre-registration data) prior to call deadline. The pre-registration data is limited to: call, topic, type of action, Participant Identification (PIC) code of the participating organisation(s), project acronym, short summary and - where applicable - panel and keywords. **Neither the Part B nor any annexe(s) form part of the pre-registration data that can be accessed by the European Commission services before the call deadline.**
2. You do not have to list sensitive/confidential information in the 'Short Summary' (entered on Step 3). Where relevant, sensitive/confidential information can be added to the 'Abstract' field in the Part A administrative form at a later stage in the submission process; this Abstract is not included in the pre-registration data. Therefore, please provide as the 'short summary' the relevant information (keywords, non-confidential information) for the planning of the evaluation.

- ☒ I agree that the pre-registration data becomes available to the European Commission services prior to call closure.
- ☐ I wish that the pre-registration data does not become available to the European Commission services prior to call closure. (Applicants are advised to use this option only in well justified cases, as it hinders the planning of the evaluation process and the timely processing of proposals).

Part B

3. **File format:** For the Technical Annex (part B) you must use exclusively PDF ("portable document format", compatible with Adobe Acrobat version 5 or higher, with embedded fonts). Annexes might have an obligatory page limit. Please check for the number and type of mandatory or optional annexes for the call in the relevant call documentation. Annexes with excess pages where page limit applies, will receive a watermark upon upload to the system. Users will receive a warning when trying to submit an annex with excess pages.
4. **Time constraints:** Preparation and uploading of the PDF formatted technical annex may take some time. You should ensure that this has been completed in time, well before the call closure deadline.

Submission

5. Proposals must be submitted prior to the call closure deadline. Likewise, modifications to proposals or uploaded attachments are also required to be submitted prior to the call closure deadline or they will not be taken into account. Proposals may be submitted or withdrawn at any time prior to the call closure deadline. There is only ever one version of a submitted proposal, as submission over-writes the previous version.

Personal Data

6. We will process personal data in accordance with Regulation No 45/2001 and according to the "notifications of the processing operations" to the Data Protection Officer (DPO) of the Commission/Agency (publicly accessible in the DPO register). Read more on the [Legal Notice of the Participant Portal](#).

accept

decline

Proposal Creation

[LOGIN](#)
[FUNDING SCHEME](#)
[CREATE DRAFT](#)
[PARTIES](#)
[EDIT PROPOSAL](#)
[SUBMIT](#)

Step 4

Manage Your Related Parties

H2020-MSCA-IF-2016

USER NAME

Konstantinos Papapanagiotou

TOPIC

MSCA-IF-2016

TYPE OF ACTION

MSCA-IF-EF-ST

A.B.C.

ACRONYM
Acronym

DRAFT ID

SEP-210352820

WED 14

DEADLINE (Brussels Local Time)
September 2016 17:00:00

149

days left until closure

Check Config

Download Part B Templates

Visit our 'How to' user guide

Visit our 'H2020 Online Manual'

Parties

In this step you as coordinator should manage and review the participants of your proposal. Only you as coordinator can edit the elements on this screen.

Note: Your changes will be applied only after you click the "Save Changes" button.

Number of participants: 1

Applicant (FUTURE BENEFICIARY)

Auth

ARISTOTELIO PANEPISTIMIO THESSALONIKIS

UNIVERSITY CAMPUS ADMINISTRATION BUREAU,

54124 THESSALONIKI, EL

PIC: 999895692

Change Organisation

Contact LEAR

Contact

Konstantinos Papapanagiotou - Researcher

done

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next >>

Proposal Creation

ecure/editform?draftid=SEP-210352820&ticket=ST-2195938-Hobb1PpmnHck3MooS1yHmg8dONEj6GozzzeRXjXkstOoYXbm1g2znAxoUd

LOGIN FUNDING SCHEME CREATE DRAFT PARTIES EDIT PROPOSAL SUBMIT

Step 5

Edit Proposal

H2020-MSCA-IF-2016

USER NAME
Konstantinos Papapanagiotou

TOPIC
MSCA-IF-2016

TYPE OF ACTION
MSCA-IF-EF-ST

A.B.C.
ACRONYM
Acronym

DRAFT ID | SEP-210352820

WED 14 DEADLINE (Brussels Local Time)
September 2016 17:00:00

149 days left until closure

Check Config

Download Part B Templates

Visit our 'How to' user guide

Visit our 'H2020 Online Manual'

Edit Proposals' Forms

In this step you can edit the administrative forms and upload the proposal itself.

WARNING: This proposal contains changes that have not yet been submitted...

Administrative Forms

Edit will open the forms in Adobe Reader.

edit forms view history print preview

Part B and Annexes

In this section you may upload the technical annex of the proposal (in PDF format only) and any other requested attachments.

Part B-Document 1 upload

Part B-Document 2 upload

<< Step 4 - Parties validate submit

done Version: 20151215-1015 - Service Desk: DIGIT-EFP7-SEP-SUPPORT@ec.europa.eu (+32 (2) 29 92222)

Proposal Submission

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RESEARCH & INNOVATION
Participant Portal

European Commission > Research & Innovation > Participant Portal > My Proposals

MY AREA HOME FUNDING OPPORTUNITIES HOW TO PARTICIPATE EXPERTS SUPPORT Search PP KONSTANTINOS PAPAPAN...

My Organisation(s)
My Proposal(s)
My Project(s)
My Notification(s) 1
My Formal Notification(s)
My Expert Area

My Proposals H2020 ONLINE MANUAL HOW TO

This page provides a list of all proposals relating to you as a participant, as follows:

- proposals you have initiated or submitted as a Coordinator/Principal Investigator, or
- proposals you have contributed to as a project participant

You can view, edit or download your draft or submitted proposals, depending on the proposal status and the deadline of the relevant call.

To start preparing a new proposal, go to [Funding Opportunities](#), to the page of the call or topic that you want to apply for, and enter the **electronic submission system**.

Legend ED Edit Draft VD View Draft VS View Submitted DE Delete Proposal FO Follow-up PC Proposal Consortium

Show 10 entries Search msca

PROGRAM	CALL	FUND. SCH.	PROP. ID	ACRONYM	STATUS	REM. TIME	ACTIONS
H2020	H2020- MSCA-IF- 2016	MSCA-IF-EF- ST	SEP- 210352820	Acronym	Draft	149	ED DE

Showing 1 to 1 of 1 entries. (filtered from 8 total entries) PREVIOUS 1 NEXT

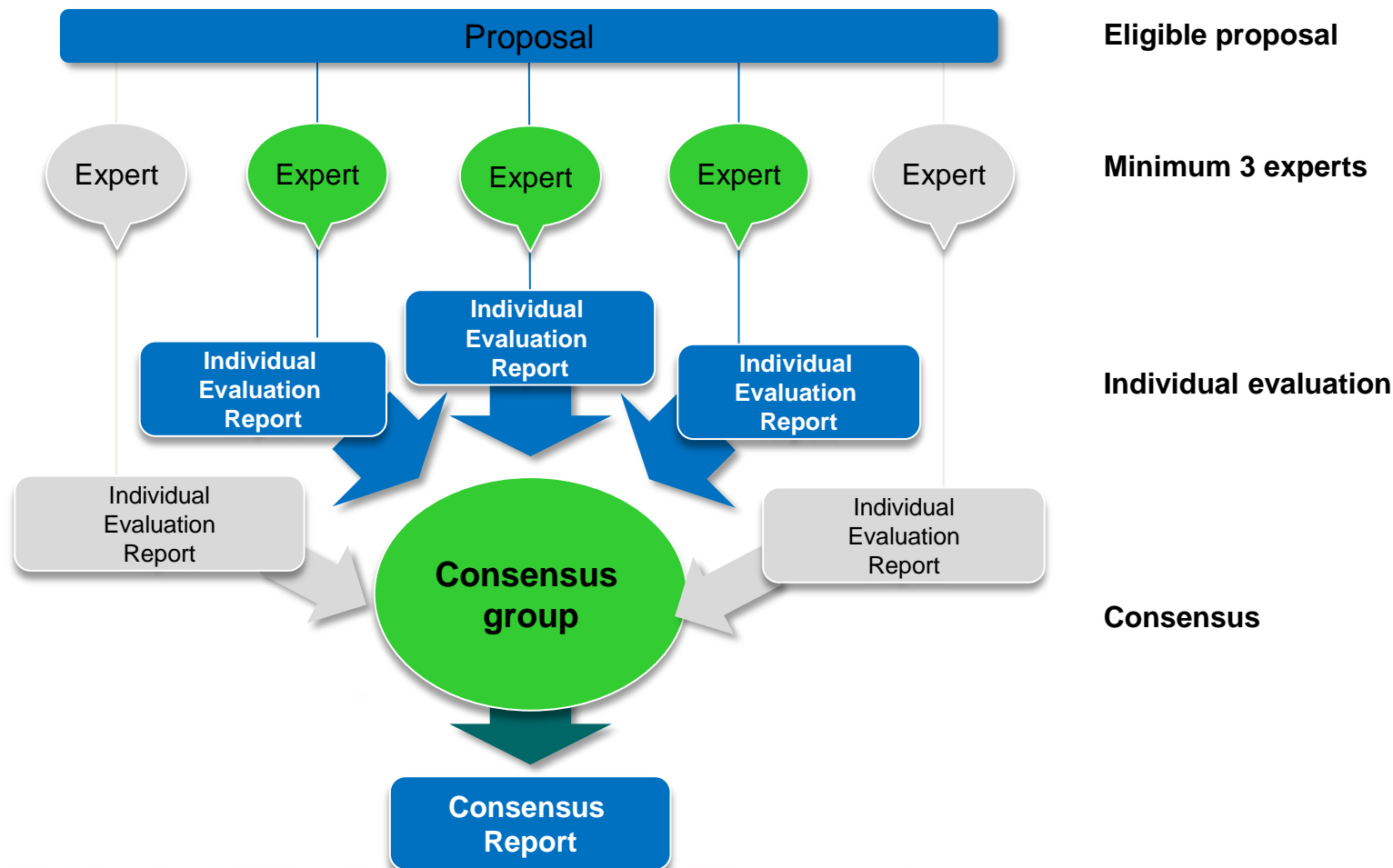
HORIZON 2020 RESEARCH ON EUROPA CORDIS OLAF

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ΑΞΙΟΛΟΓΗΣΗ

ΟΙ ΔΡΑΣΕΙΣ MSCA ΣΤΟ Η2020

Evaluation



Evaluation

- What's new:
 - Dealing with Multidisciplinary/Multisectoral proposals
 - More experts per proposal
 - Clear procedures for cases where experts disagree
 - Proposals strictly evaluated on their own merit (NO recommendations for changes)
 - Criteria “Excellence”, “Impact” and “Implementation”, but also “Cross-Cutting” Issues
 - All proposals above thresholds are Ranked in descending order of overall score (one ranked list per budget shown in Call)
 - Selection of the proposals starts from top of list, until available budget exhausted

Evaluation Criteria

IF - Marie Skłodowska-Curie Individual Fellowships		
Excellence	Impact	Quality and efficiency of the implementation
Quality and credibility of the research/innovation project; level of novelty, appropriate consideration of inter/multidisciplinary and gender aspects	Enhancing the potential and future career prospects of the researcher	Coherence and effectiveness of the work plan
Quality and appropriateness of the training and of the two way transfer of knowledge between the researcher and the host	Quality of the proposed measures to exploit and disseminate the project results	Appropriateness of the allocation of tasks and resources
Quality of the supervision and of the integration in the team/institution	Quality of the proposed measures to communicate the project activities to different target audiences	Appropriateness of the management structure and procedures , including risk management
Capacity of the researcher to reach or re-enforce a position of professional maturity/independence		Appropriateness of the institutional environment (infrastructure)
50%	30%	20%
Weighting		
1	2	3
Priority in case of <i>ex aequo</i>		
NB: An overall threshold of 70% will be applied to the total weighted score.		

Evaluation

- For full proposals
 - Each criterion will be scored out of 5, decimal points may be given
 - Individual threshold of 3
 - Overall threshold of 10
- Only for Innovation Actions and SME instrument:
 - Impact criterion weighted by factor of 1.5
 - Impact considered first when ranking tied scores

Evaluation

0	<i>Proposal fails to address the criterion or cannot be assessed due to missing or incomplete information.</i>
1	<i>Poor. The criterion is inadequately addressed, or there are serious inherent Weaknesses.</i>
2	<i>Fair. Proposal broadly addresses the criterion, but there are significant weaknesses.</i>
3	<i>Good. Proposal addresses the criterion well, but a number of shortcomings are present.</i>
4	<i>Very Good. Proposal addresses the criterion very well, but a small number of shortcomings are present.</i>
5	<i>Excellent. Proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.</i>

ΠΑΡΑΔΕΙΓΜΑΤΑ ΑΠΌ ΥΠΟΒΟΛΕΣ, ΒΑΘΜΟΛΟΓΙΑ

CASE STUDIES

Exercise – Real Proposals

- Excerpts from Two Proposals of the Call H2020-MSCA-IF
- Exercise:
 - Read ON-the-SCREEN, REAL Evaluation excerpt
 - Vote with 1 to 5 (and halves) on how YOU would score!
- <https://getkahoot.com/>

Excellence – Proposal X

Strengths:

- The proposal provides a good overview of the main objectives of the project.
- Sufficient bibliographical references are provided to place each research objective in the context of the general state-of-the-art.
- A good research and complementary training plan is provided, indicating for each activity the relevance of the host institution and supervisor.
- The project well describes how the knowledge previously acquired by the researcher will be transferred to the host institution and the high potential of the researcher in transferring knowledge.
- The proposal well demonstrates high qualification and experience of the supervisor, providing information on research field, main research projects, international collaborations and publications.
- The proposal clearly describes which hosting arrangements will be in place to well integrate the applicant within the hosting institution.
- The proposal demonstrates a good match between the applicant's profile and research topic. Potential for reaching a position of professional maturity is well argued.

Weaknesses:

- The proposal does not describe in detail the interdisciplinary aspects.

Excellence – Proposal Y

Strengths:

- The proposal tackles an innovative, interesting, timely and policy relevant question. State-of-the-art is adequately indicated and thereafter the innovation of the current proposal is well explained.
- How the project will provide the applicant with new knowledge through training are well addressed and convincing: i.e. proposal writing, deliver high-quality research papers, interview skills, programming training, etc..
- The transfer of knowledge by the researcher to the host is also well formulated, given that the applicant recently received the PhD degree.
- The supervising scientist has extensive experience in industry and academia and a strong track record of publications...and a high level of experience on the research topic proposed.
- The applicant earned the PhD degree recently and has not had the time to publish, but reveals good capacity to reach or re-enforce a position of professional maturity in research.

Weaknesses:

- No sufficient elements to judge whether the methodology to be followed will be appropriate for such a demanding task. The research methodology that will be employed is not clearly stated.
- Hosting arrangements are not presented in sufficient detail.
- Independent thinking and leadership qualities are not described thoroughly.

Impact – Proposal X

Strengths:

- The proposal clearly describes the impact of research and training on the researcher's career.
- The proposal includes a good plan for advertising the research activities and results to a wider public, considering different kinds of target public.
- The researcher provides a good dissemination plan to a specialised public.

Weaknesses:

- The proposal does not exhaustively describe how exploitation of results and intellectual property will be managed, providing generic information on a specific Agreement which will be provided by the host institution.

Impact – Proposal Y

Strengths:

The project has the potential to allow the researcher to reach the next stage of the academic career by publishing in good level journals and developing a very interesting and relevant research agenda.

The amount and width of the activities related to dissemination to the general public is remarkable. The dissemination of the research results to academics, practitioners (...) and the general public is very well described. Classic as well as electronic dissemination channels have been proposed adequately, i.e. Researchers Nights, TV and radio interviews, web-based outreach, FameLab competition, Marie Curie project open day, articles in newspapers, and web-based outreach, are excellent.

Exploitation of results is excellent. The management regarding the intellectual property that may arise from the research project is described in detail.

Weaknesses:

- No significant weaknesses have been identified.

Implementation – X

Strengths:

- The overall coherence of the work plan is good: a Gantt chart and an adequate description of the Work Packages are provided, including milestones and deliverables.
- The appropriateness of the management structure and procedures, including mentoring activities and financial strategy, is clearly demonstrated.
- The proposal convincingly explains the appropriateness of the research facilities and of the support infrastructures at the host institution. All these facilities and infrastructures guarantee the fellowship a maximum chance of a successful outcome.
- The applicant well describes the commitment of the beneficiary to the programme, also in the perspective of a future development of the research project after the end of the fellowship.

Weaknesses:

- The distribution of the activities throughout the relevant calendar is unclear, therefore their feasibility is not fully convincing.
- The proposal does not provide a comprehensive contingency plan to be implemented should risks occur.

Implementation – Y

Strengths:

- WPs are very well formulated. The Gantt chart includes the deliverables and the milestones of the project and is detailed, but does not describe appropriately the 1st WP (i.e. project management, training and outreach activities) across time.
- The project management arrangements, management structure and the progress monitoring mechanisms are credible, discussed overall. Risks that might endanger reaching project objectives and contingency plans are very well formulated. Convincing examples and details about risk management are provided.
- The institutional environment and the infrastructure provided are appropriate for the successful realisation of the project. The benefits of the fellowship for the researcher are described in detail. The institutional commitment is sufficiently demonstrated.

Weaknesses:

- The wide variety of activities in WP 1 is likely to decrease the time dedicated to the basic research needed to successfully complete the proposal. The dissemination activities are not allocated across time adequately.
- Time dedicated to analysis and interpretation of results is inadequately presented. This casts some doubts about the feasibility of the associated deliverables: analysing the data, interpreting the empirical results and writing two high level ... papers is a hard task to execute in 9 months.

Proposal X

- Excellence: 4,80
- Impact: 4,70
- Implementation: 4,20
- Overall Score: 93,00
- **FUNDED!**

Proposal Y

- Excellence: 3,70
- Impact: 5,00
- Implementation: 4,00
- Overall Score: 83,00
- **NOT FUNDED!**

ΣΤΡΑΤΗΓΙΚΗ ΣΥΓΓΡΑΦΗΣ ΠΡΟΤΑΣΕΩΝ

ΧΡΗΣΙΜΑ ΕΓΓΡΑΦΑ, ΣΥΜΒΟΥΛΕΣ

Ιστοσελίδες

- Participant portal
<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/index.html>
- Horizon 2020 Helpdesk
http://ec.europa.eu/research/participants/portal/desktop/en/support/research_enquiry_service.html
- Horizon 2020 On-line manual
<http://ec.europa.eu/research/participants/portal/desktop/en/funding/index.html>
- Annotated Model Grant Agreement (version 30 Oct 2015) pages 379 to 483 for MSCA
http://ec.europa.eu/research/participants/data/ref/h2020/grants_manual/amga/h2020-amga_en.pdf
- EURAXESS (Charter-&-Code, Policy)
<http://ec.europa.eu/euraxess/index.cfm/rights/index>
<http://ec.europa.eu/euraxess/index.cfm/services/researchPolicies>

Έγγραφα

- **Survivor's Guide** (available upon request)
- **MSCA standard self-evaluation form**
- **Guide for Applicants (GfA)**
- **Proposal Template**

Γενικές Συμβουλές

- The Proposal is NOT a Paper/Article for a Journal
 - It is a marketing/sales pitch of your research, so as to receive funding
- EC has been doing this for quite a few FPs:
 - There are particular policy and mandate backgrounds
 - There's a particular language-jargon, structure, process
- EC publishes the Call, but the Proposal is evaluated by external Expert Evaluators
 - You need both audiences

Γενικές Συμβουλές

- **European Added Value:**
 - Problem/Issue attempted to be solved or the technology/innovation attempted to be developed of **pan-European** character
 - Scale/complexity of the solutions **for EU** and **not** just for Greece
- **Transnationality, replicability** and **transferability** should be the keywords for challenges, problems, solutions
- Not just through “transfer of knowledge” or “networking” or “EU-wide dissemination”
 - How the issue addressed is of a **wider interest** and how the solution proposed indeed has **wide applicability**

Γενικές Συμβουλές

- ✓ Start early
- ✓ Get Guidance and Info from NCPs
- ✓ Be Patient and Persistent
- ✓ Find “ERs” and “Hosts” on time
- ✓ Get your “Policy Background” together
- ✓ Write with the “Eyes of Evaluators”
- ✓ Follow the Template-GfA
- ✓ Divide effort over the evaluation criteria
- ✓ When you write... KISS (*keep it simple & short*)
- ✓ When you image/table... KILL (*keep it large & legible*)
- ✓ Successful Proposals are **SMART**

Γενικές Συμβουλές

S *Specific*

M *Measurable*

A *Achievable*

R *Relevant*

T *Timely*

Συμβουλές – Common errors

- Proposal written as Scientific Paper
- Objectives and “state-of-the-art” are elaborate and in-depth, but Implementation/ Methodology, “beyond-the-state-of-the-art” and Impact are under-developed
- Unclear Aims and Objectives
- Over-ambitious
- Not enhancing training/ career
- CV not properly presented or not matching Part A
- Off page limits! Template/ structure not followed!
- Essential parts disregarded
- Not-final - Wrong draft submitted!

Συμβουλές - What Evaluators expect

- Well-organised, “flowing” text
- Proposal should make the Evaluator’s “life” easier: consistent, well-written, following guidelines/templates
- Proposal should help the Evaluators **score it more easily**: “built” around the Evaluation Criteria
- Proposal has to **convince** that it will add value in the specific field, for the Career Development of the Researcher and the EU at large
- Clear description of the training and transfer of knowledge, as well as competency of Host/ Supervisor
- **Clear Work Plan** with Contingency Planning, IPR management considerations, and Outreach/Dissemination Plans

Συμβουλές - What Evaluators expect

- Evaluators don't have too much time... Keep it **simple** and concise
- Always revisit the Criteria-questions... Stay within "Scope" (copy from Documentation and work around it)
- No duplications of previous works/projects, but... building on them
- Clear language and organised contents
- Explain abbreviations / Use Glossary
- Use **tables** and **diagrams** (relevant and easily understandable)
- Use **Structure** and Table-of-Contents from **Templates**
- Use Headings and subheadings from Templates

Συμβουλές - What Evaluators expect

- Use Margins and Font Size / Page-Numbering / Page Limits set in Templates
- Accurate, Verifiable and Professional content (refer. where needed)
- Professional CV according to Section 4 guidelines and matching Part A data
- No “emphatic” statements and claims that are unsubstantiated
- Consistent in UK English throughout. NO jargon or slang
- **Write for the “non-specialist”** – educate the Evaluator to understand what you want to do and why it’s worth the funding.
- No typos, no inconsistencies, no obvious cut-&paste, no numbers which don’t add up, no missing pages
- Proof – Read at the end

Συμβουλές – Abstract

- It should be easy for the reader to clearly see in-a-nutshell:
 - Why bother? (what problem are you trying to solve?)
 - Is it a European priority?
 - Is the solution already available (product, service, transfer)?
 - Why now? (What would happen if we did not do this now?)
 - Why you? (Are you the best people to do this work?)

Συμβουλές – Excellence

Excellence

Quality, innovative aspects and credibility of the research (including inter/multidisciplinary aspects)	<p>Introduction, <u>objectives</u> and overview of the action.</p> <p>Research <u>methodology</u> and approach: highlight the type of research and innovation activities proposed.</p> <p>Originality and innovative aspects of the research programme: explain the contribution that the project is expected to make to advancements within the project field. Describe any novel concepts, approaches or methods that will be employed.</p>
Clarity and quality of transfer of knowledge/training for the development of researcher in light of the research objectives	<p>Show how the researcher will gain new knowledge from the hosting organisation(s) during the fellowship.</p> <p>→ <u>Scientifically... and ...Complementary Skills...to broaden/diversify profile and career perspectives.</u></p> <p>How the organisation(s) may also benefit from the previous experience of the researcher. Outline the capacity for transferring the knowledge previously acquired by the researcher to the host organisation.</p>
Quality of the supervision and the hosting arrangements	<p>Qualifications and experience of <u>the scientist in charge</u> .</p> <p>Level of experience on the research topic proposed and track record of work, including the main international collaborations. Information provided should include participation in projects, publications, patents and any other relevant results</p> <p>Personalised <u>Career Development Plan</u> for the researcher.</p>
Capacity of the researcher to reach or re-enforce a position of professional maturity in research	<p>Level of experience and potential to reach or reinforce professional maturity.</p>

Συμβουλές – Impact

Impact	
Enhancing research- and innovation-related human resources, skills, and working conditions to realise the potential of individuals and to provide new career perspectives	Impact of the research and training on the experienced researchers' career: articulate clearly the advantages of mobility through this fellowship for the <u>researcher's personal career development</u> . <u>Impact of the fellow's research on European society</u> : including the science based and /or the economy in the manner appropriate to the research field.
Effectiveness of the proposed measures for communication and results dissemination	Communication and <u>public engagement</u> strategy of the action. <u>Dissemination</u> of the research results. Exploitation of results and <u>intellectual property</u> .

Συμβουλές – Implementation

Implementation	
Overall coherence and effectiveness of the work plan, including appropriateness of the allocation of tasks and resources	<p><u>Work Packages</u> description.</p> <p>List of major <u>Deliverables</u> (= tangible output: report, document, technical diagram, software, etc.).</p> <p>List of major <u>Milestones</u> (=control/ decision points that help to chart progress)</p> <p><u>Gantt Chart</u> (=Table of Activities over planned time) → in template.</p> <p>Secondments if applicable.</p>
Appropriateness of the management structures and procedures, including quality management and risk management	<p><u>Progress monitoring</u></p> <p>-Project organisation and management structure, including the financial management strategy, as well as the progress monitoring mechanisms put in place</p> <p><u>Risk management</u></p> <p>-Risks that might endanger reaching the project's objectives and the contingency plans to be put in place should risk occur.</p> <p>Intellectual Property Rights (<u>IPR</u>).</p>
Appropriateness of the institutional environment (infrastructure)	Description of the legal entity(ies), and its <u>main tasks and infrastructure</u> .
Competences, experience and complementarity of the participating organisations and institutional commitment	Commitment of beneficiary and partner organisations to the programme.

Επικοινωνία

Τμήμα Marketing, Προγραμματισμού & Ανάπτυξης
Γραφείο 202, ΕΛΚΕ ΑΠΘ

Αριστοτέλειο Πανεπιστήμιο Θεσσαλονίκης
3ης Σεπτεμβρίου, ΚΕΔΕΑ, Πανεπιστημιούπολη
54636, Θεσσαλονίκη, Ελλάδα
t: (+30) 2310991355
f: (+30) 2310853283
e: marketing@rc.auth.gr
u: <http://www.rc.auth.gr>

Ευχαριστούμε για την προσοχή σας

ΕΛΚΕ ΑΠΘ

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